

*fidinam*

**FIDINAM AUSTRALIA**  
Introduction to our services





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## INTRODUCTION

Fidinam is a private consulting firm founded in Lugano (Switzerland) in 1960. We offer tax, business, real estate, citizenship & residency, crypto and digital consulting to companies, entrepreneurs and individuals. In our 60 years of activity, we have acquired extensive knowledge and in-market experience.

Our mission is to offer integrated, seamless and multidisciplinary consultancy and to provide a tangible added value to the client. Our professionals are always up to date on evolving regulations, emerging markets and new technologies. This enables us to adapt to any situation and offer you a tailor-made, innovative and customer-oriented service.

Besides our presence in Switzerland, Fidinam is present in other European countries as well as Hong Kong, Singapore, China, Dubai, Australia and Vietnam. Our vast network is global and allows us to offer our advisory services in 90 countries.

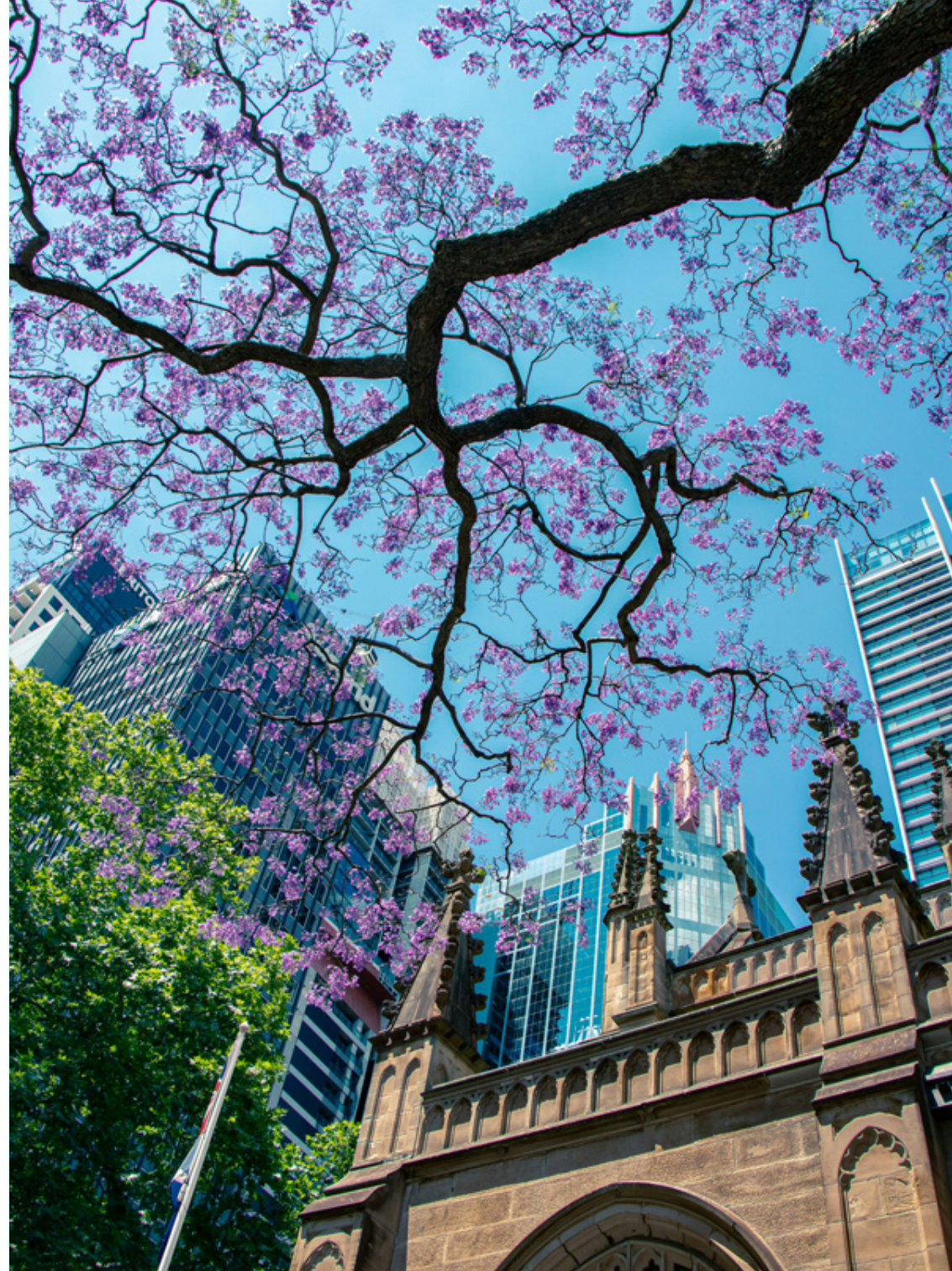
Fidinam Corporate Service Pty Ltd is based in Sydney, Australia, providing a wide range of services for both international and Australian SME clients. Our services include incorporation of Australian entities, accounting, tax, auditing, payroll, HR and employment services. We support international clients looking to invest in and establish businesses in Australia, ensuring a smooth setup process and ongoing support.

Vice versa, we support Australian clients who want to expand their business abroad by leveraging Fidinam's solid experience, knowledge and network in different jurisdictions. Our tailored solutions ensure that Australian businesses can establish a successful international presence and thrive in the new markets.



## INCORPORATION OF AUSTRALIAN ENTITIES

Fidinam assists its clients to incorporate companies and other entities in Australia. We support our clients in every stage of the incorporation process, including providing nominee services and other ad-hoc management service locally.



## **Company incorporation**

Our team can fully support our clients to incorporate different types of entities in Australia. These include but are not limited to: proprietary limited company, public company, branch office, etc.

## **Nominee services**

Fidinam local professionals can act as nominee Directors and/or nominee authorized representatives for investors in Australia.

## **Bank account opening and treasury services**

Our team can help clients to open bank accounts with local banks and, on request, providing treasury service which assist to manage the bank accounts/payments on behalf of the client.

## ACCOUNTING AND TAX SERVICES

Fidinam provides accounting and tax services for Australian companies in accordance with Australian accounting standards and local tax requirements. Moreover, we provide financial reports in compliance with International Financial Reporting Standards (IFRS) as well as ad-hoc reports for investors.



## Accounting

Fidinam provides comprehensive accounting services, which include: bookkeeping and preparation of management accounts in compliance with the Australian Accounting Standards (AASB); provisions of CFO Service; Financial Reports in compliance with IFRS and ad-hoc financial reports as instructed by the client's groups.

## Tax filing

Fidinam assists its clients in the preparation and filing of income tax returns, Business Activity Statements, GST Return and Fringe Benefits Tax Return.

## Local tax advisory

In partnership with our local tax specialist, we offer in-depth knowledge of domestic taxation to our clients. This enables us to provide a wide range of services, including issuing opinions on local tax implications and tax compliance.



## HR AND EMPLOYMENT SERVICES

With a team of experienced professionals, Fidinam supports clients in their HR needs, including obtaining working visas, managing monthly payrolls and compulsory insurance contributions, as well as other employment-related documents.



## **Employment contracts**

The multitude of sectoral regulations in the field of labor makes it necessary to count on the help of an expert in the field, such as Fidinam, for drafting employment contracts, internal labor rules and cooperative labor agreements termination agreement; advising on compliance and other regulatory issues.

## **Preparation of payroll and reporting**

Fidinam takes care of the preparation of payroll and reporting, in accordance with local regulations and the contracts between the parties and in full compliance with the deadlines.

## **Management of compulsory super guarantee contributions**

On behalf of its clients, Fidinam also takes care of the registration, calculation and payment of the super contributions in accordance with the laws.

## **Work visa**

Fidinam assists clients in obtaining and renewing various visa types such as employment visas and investment visas, etc.



## INTERNATIONAL TAX ADVISORY

Fidinam assists corporates and individuals in cross-border tax matters by establishing efficient and sustainable structures. Our services include tailor-made tax solutions aiming to optimize tax exposure considering Double Tax Agreements, Free Trade Agreements and other International Treaties.



## Cross-border investments

Fidinam provides consulting services based on its multi-jurisdiction expertise, we can especially arrange cross-border investments in order to have a tax-efficient and compliant route for the business activities and capital flows.

## Tax compliance

Fidinam assists its clients to be compliant to the different tax legislations which clients are subjected to, both nationally and internationally. Furthermore, we support our clients to benefit from the Double Tax Agreements and tax implications under Free Trade Agreements.

## Tax optimization

By understanding the specific needs of the clients, Fidinam assists them in reducing the cumulative impact of taxation while observing applying the relevant regulation. We ensure tax efficiency, including elements of financial planning in order to provide the most tax-efficient process.

## Overseas structuring

Fidinam professionals can assist their clients in incorporating entities outside Australia in more than 90 jurisdictions including, but not limited to, Singapore, Hong Kong, UAE, Luxembourg and Switzerland.

## WEALTH AND ESTATE PLANNING

Our full range of services includes the creation and management of wealth and estate solutions, including family foundations and citizenship and residency planning. Fidinam offers targeted solutions to ensure stability and efficiency, all tax-optimized.



## Trusts

Fidinam assists its clients in establishing Trusts in several jurisdictions including: Hong Kong, Singapore, New Zealand, Switzerland, the Bahamas, Cayman Islands and British Virgin Islands.

## Private foundations

A Private Foundation is a legal entity set up by an individual or a business (the Founder) for private, non-charitable purposes. A foundation's assets constitute an estate separate from the Founder's personal assets.

Fidinam assists its clients in establishing Private Foundations in several jurisdictions, including Switzerland, Liechtenstein, and the Netherlands.

## Assistance to life insurance policies

The beneficiaries of the policy are named by the subscriber, who, during his lifetime, can partially or totally redeem it.

Fidinam assists its clients in understanding whether or not the terms and conditions of a given policy may suit their wealth and estate planning purposes.

## Citizenship & residency planning

Fidinam offers a holistic approach to advise on tax implications related to citizenship and residency programs, including new citizenships, pre-application planning, applications submissions and liaising with the relevant authorities in several countries.

In particular: Hong Kong, Singapore, Switzerland, the United Kingdom, Malta, Cyprus, Italy, Monaco, Andorra, UAE, Portugal.

## DIGITAL CONSULTING

We partner with companies and entrepreneurs in the digital transformation of their businesses, offering them a wide range of solutions and technology consulting aimed at digitalization and optimization of business management. We exploit the potential of technology by putting it at the service of our clients to achieve efficiency, quality and improve their daily work.





## Digital accounting

Fidinam helps companies in developing working strategies to smoothly manage the workforce and processes of SMEs. We are a proud recognized Silver Partner of the accounting platform XERO, a leading software for the digitization of business processes. We grant our clients a full ERP through which we streamline operative processes and eliminate administrative inefficiencies.

## Cloud solutions

Our range of solutions offers our customers attractive possibilities for remote collaboration using cloud technology. The benefits are numerous: greater flexibility, cost transparency, security and availability of data and applications, as well as the ability to access data from anywhere in the world. Whether you are a multinational, a freelancer or an SME, we have the technology solutions for efficient and effective management.

## Crypto services

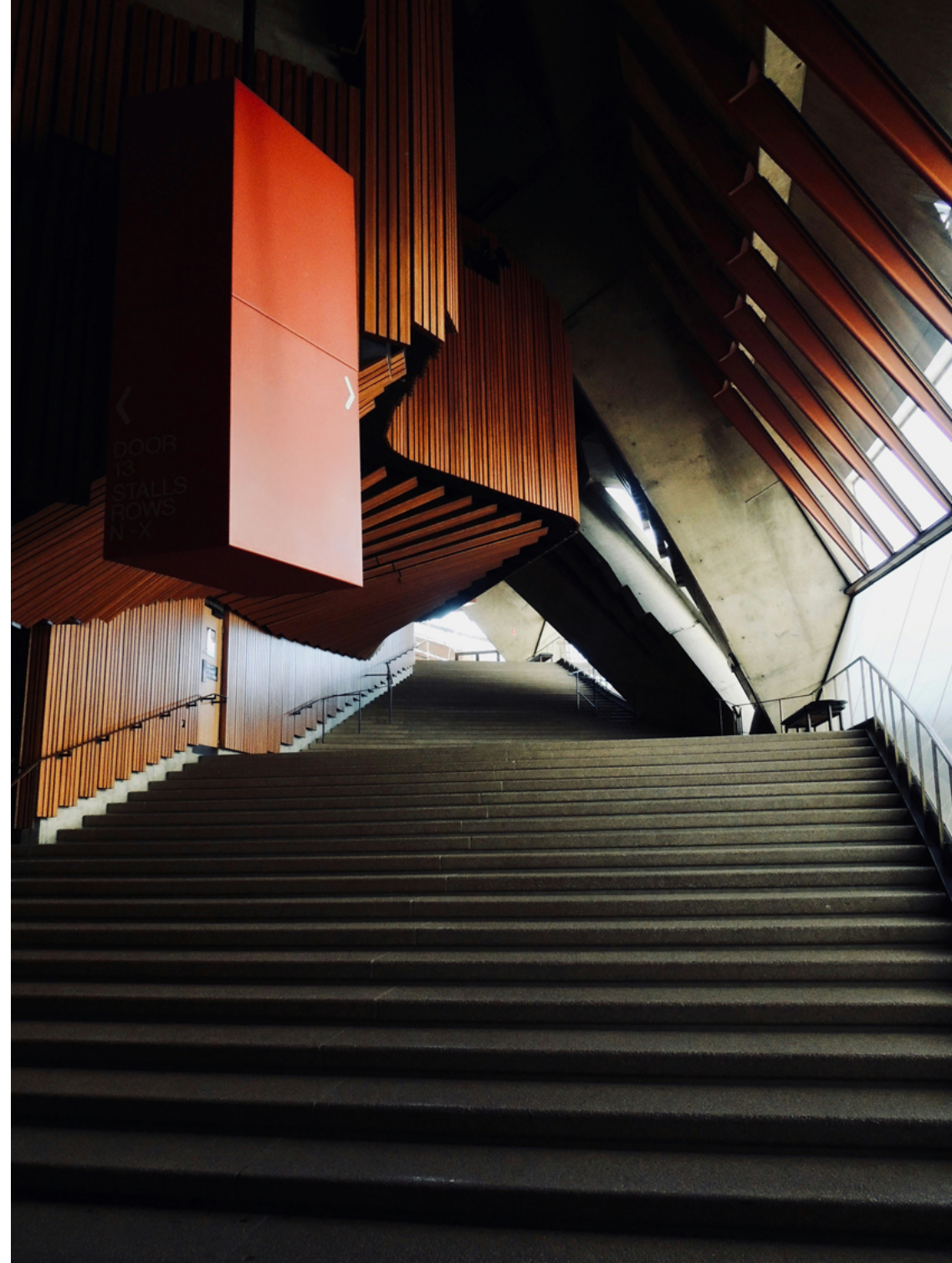
Fidinam provides tailored solutions for companies interested to access crowdfunding on the blockchain. In a continuously evolving regulatory framework, we are able to guide clients through the following steps:

- Analysis on regulatory requirements for the collection of funding (KYC, AML);
- Identification of the most suitable corporate vehicle;
- Tax ruling with local authorities (subject to certain criteria);
- Accounting and tax services for companies dealing with crypto currencies.

## MANAGEMENT CONSULTING & CFO SERVICES FOR SMES

Fidinam provides a full set of services to support SMEs strategic decisions, performance analysis as well as governance modelling. Our range of services includes the following:

- Strategy consulting
- Decision-making support
- Digital finance
- Business planning
- Governance models





**FIDINAM AUSTRALIA TEAM**

## FIDINAM AUSTRALIA TEAM



### **Alessandro Pedrinoni**

*CEO Asia Pacific & General Director of Fidinam Corporate Services*

Mr. Pedrinoni is a senior executive with more than 20 years of experience in strategy, business consulting, financial analysis and corporate services. He has worked in Italy, the United Kingdom, mainland China, Hong Kong and Vietnam. His academic credentials include an Executive MBA at Instituto de Empresa (IE Business School).



### **Matthew Burrows**

*Managing Director of Fidinam Corporate Services*

Mr. Burrows is an experienced director, with over 25 year's experience in real estate investment, asset and funds management and consulting. Managing and acquiring property assets of over \$1bn AUD, working with Private Equity firms, institutions and High net worth investors to consistently add value to their property investment. Mr. Burrows holds a Master in Management from Macquarie Graduate School of Management and diplomas spanning financial markets, property valuation and real estate.



**Katrina Luo**

*Accounting and Corporate Services Manager*

Ms. Luo has 8 years of experience in tax compliance, accounting, and corporate services in different industries in Australia. Ms. Luo specializes in helping international businesses expand their operations in Australia, including company setup, accounting software implementation, and financial reporting and analysis. She provides comprehensive services from initial stages to ongoing support, ensuring a seamless integration into the Australian market. Graduating from University of Sydney, Ms. Luo holds a Master Degree of Professional Accounting and is a qualified Chartered Accountant with CAANZ.





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