# fidinam

# FIDINAM SERVICES

in Asia Pacific





### INTRODUCTION

Fidinam is a private consulting firm founded in Switzerland in 1960.

We offer tax advisory, business consulting, real estate services, wealth and estate planning, licensing and compliance, crypto and digital consulting. Our clients include individuals, SMEs and multinational companies in a wide range of industries.

With 250 employees in 16 locations and an extensive network of business partners in 90 jurisdictions, Fidinam provides innovative, personalized service and local expertise on a global scale.

Fidinam has more than ten years of presence in Asia Pacific, with offices in Hong Kong, Ho Chi Minh City, Hanoi, Shanghai, Singapore and Sydney. We provide our clients a one-stop-shop solution to set up and grow their business in the region.

Our strength is our people: a multicultural and multidisciplinary team of professionals capable to assist clients with a tailored, dedicated and boutique-style approach to their needs. Our team is up-to-date on evolving regulations, emerging markets and new technologies.

### **OUR PRESENCE IN ASIA PACIFIC**

#### Hong Kong (SAR)

Fidinam (Hong Kong) Ltd has been supporting its clients with their investments in Greater China for more than a decade. We assist our customers to establish and manage investment holdings and operational companies in a wide range of industries. Our multi-cultural team of professionals can support clients in English, Italian, French, German, Mandarin and Cantonese.

#### China

Our services at Fidinam Consulting (Shanghai) Limited are dedicated to international investors expanding to or operating in mainland China. Our team of professionals has extensive knowledge and experience of both Chinese and Western ways of doing business and helps clients to navigate the complexity of operating in China while they focus on their core business.

#### Singapore

Fidinam Singapore Pte Ltd offers corporate, administrative and tax advisory services to clients looking to invest in Southeast Asia. Our team of professionals is able to support clients in choosing the optimal corporate structure for their investment as well as provide a comprehensive service for compliance and yearly reporting requirements.

#### Vietnam

Fidinam (Vietnam) Ltd assists local and international clients with personalized market-entry services and business consulting. Our teams in Ho Chi Minh City and Hanoi act as key point of contact for foreign investors establishing their business in the Vietnamese market as well as for Vietnamese entrepreneurs investing overseas.

#### Australia

Established in 2014 in Sydney, Australia, the team at Fidinam Corporate Services (FCS) delivers bespoke corporate services, accounting solutions, payroll management and immigration services. Operating at the intersection of tax, accounting, and business services, our team of seasoned professionals offers comprehensive support, guiding clients through the complexities of investment and compliance within the Australian jurisdiction.



Fidinam direct presence

Fidinam services available



# WEALTH AND ESTATE PLANNING

Our wealth and estate planning solutions include setting up and managing trusts in different jurisdictions including Hong Kong, BVI and New Zealand. Clients can benefit from our experience in family foundations as well as relocation services, such as citizenship and residency planning.

- Trusts
- Private foundations
- Citizenship and residency planning
- Assistance in life insurance policies

#### **BUSINESS**

Fidinam business consulting offers qualified professionals and personalized solutions, designed for different phases of the business lifecycle of its clients: assessing a business opportunity, setting up a company, managing accounting and financial reporting as well as dealing with human resources.

By outsourcing all or part of their administrative, financial and HR-related activities, clients gain in organizational flexibility and time to devote to their core business.

- Market-entry and incorporation services
- Corporate services
- HR and employment services
- Project management
- CFO and management consulting

## TAX

Whether you are a private individual, a Small and Medium Enterprise (SME) or a multinational company, our qualified team of consultants can assist in your tax planning and tax filing needs. Thanks to more than 60 years of experience in tax advisory, Fidinam can leverage on extensive knowledge in a wide range of jurisdictions, helping its clients to structure compliant and tax-optimized investments and businesses.

- Tax filing
- Overseas structuring
- Tax optimization
- Tax compliance
- Cross-border investments

# LICENSING AND COMPLIANCE

Fidinam assists its clients in establishing regulated entities in multiple jurisdictions, including assessing intended investment activities, obtaining relevant business licenses, implementing compliance procedures and providing data protection services.

- Licensing services
- Compliance services
- Data protection services
- Crypto compliance

## DIGITAL

We partner with companies and entrepreneurs in the digital transformation of their businesses, offering them a wide range of solutions and technology consulting aimed at digitalization and optimization of business management. In addition, we advise crypto investors through our dedicated Blockchain Desk.

- Digital accounting
- Cloud solutions
- Crypto assets



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